



Henkel AG & Co. KGaA, 40191 Düsseldorf, Deutschland

To Whom It May Concern

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|------------------|--|-------------------|---|
| Datum / Date | February 2017 | Abteilung / Dept. | AOR Product Safety & Regulatory Affairs |
| Ihre Nachricht / | | | |
| Your message | Future availability of Henkel products concerning supplier's REACH registrations | Telefon / Phone | +49-211-797-0 |
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| | | E-Mail / E-mail | Reach.adhesives-technologies@henkel.com |

Dear Valued Customer,

We appreciate your business and your inquiry with regard to Regulation (EU) No. 1907/2006 ("REACH") and the associated implications for product availability before and after May 31, 2018.

Since Henkel receives a large number of inquiries like the one from you, we decided to inform all of our customers by a general letter on the basis of our current knowledge about the future availability of products we supply to our customers.

Our Sales or Customer Service Team will be happy to forward this letter to you, should you wish to receive a copy of it.

In order to more specifically respond to your request, we would like to emphasize that Henkel's position is – with regard to most of the substances contained in our products – that of a so-called "downstream user" within the meaning of REACH. This means that Henkel is not manufacturing the substances itself but rather sourcing them from either raw material manufacturers or any other source providing this material to the market. Therefore, where this is the case, Henkel is not required to register the substances contained in its products according to REACH. However, in all other cases where Henkel is actually obliged to register the substances under REACH, we strive to take all necessary actions to ensure product availability in the market even beyond May 31, 2018. On this date, the last REACH transition period ends, meaning that all REACH registrations need to have been completed, or the respective substances can only be placed on the market in very limited volumes. Please also refer here to our general REACH letter.

Being a downstream user, Henkel needs to rely on its suppliers fulfilling all of their REACH responsibilities including registrations. Any notification about a supplier planning to discontinue a raw material is taken seriously and adequate solutions are worked out in each single case.

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If Henkel's supply chain is impacted by these actions, a corresponding information is generated for the purpose of informing our customers in question. However, we hope you will understand that Henkel cannot guarantee, though, the availability of our products in the future beyond May 31, 2018, despite its encompassing and continuous efforts to continue keeping products available for our customers.

Please note that this letter is for information purposes only but shall not create any separate legally binding obligation between your company on the one hand and Henkel, the undersigned company or any other member of the Henkel group of companies (together referred to as the "Henkel Group") on the other hand. Especially, the Henkel Group does not assume any assurance, guarantee, representation and/or warranty as to the accuracy and/or completeness of the information contained in this letter and does not undertake any separate obligation to update, revise and/or rectify the content of this letter.

Any existing contractual arrangement between your company and the Henkel Group shall remain unaffected by this letter.

Please contact your known Sales Representative should you have any further questions.

Sincerely,
Henkel AG & Co. KGaA

A blue ink signature of Dr. Claudia Hölscher, written in a cursive style.

Dr. Claudia Hölscher
Head of PSRA Adhesive Technologies Europe

A blue ink signature of Astrid Geibel, written in a cursive style.

Astrid Geibel
Reach Officer Adhesive Technologies